

# www.PetoskeyProperty.com

The address for people on the move!



Mark Ashley  
RE/MAX of Petoskey  
(231) 347-4100  
420 Howard Street  
Petoskey MI 49770  
(231) 347-4100  
mark@petoskeyproperty.com

## 5 Things to do Before You Sell

1. Get estimates from a reliable repair person on items that need to be replaced soon, such as a roof or worn carpeting, for example. In this way, buyers will have a better sense of how much these needed repairs will affect their costs.
2. Have a termite inspection to prove to buyers that the property is not infested.
3. Get a pre-sale home inspection so you'll be able to make repairs before buyers become concerned and cancel a contract.
4. Gather together warranties and guarantees on the furnace, appliances, and other items that will remain with the house.
5. Fill out a disclosure form provided by your sales associate. Take the time to be sure that you don't forget problems, however minor, that might create liability for you after the sale.